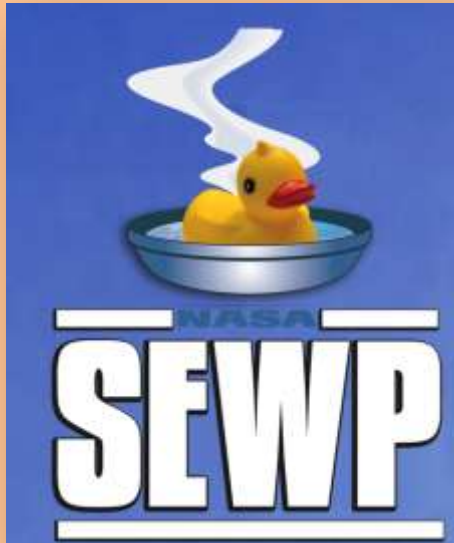


TKC Integration Services, LLC

DOE SEWP CUPA





SEWP Custom User Purchasing Agreement (CUPA)

**McAfee Products for
Dept. of Energy**

What is a CUPA



- **Pre-competed Blanket Purchase Agreement**
 - Through the NASA SEWP GWAC
 - Awarded to TKC Integration Services (ANC 8(a) SDB)
- **Term**
 - Period of Performance 12/5/2008 thru 12/4/2011
 - Three Years
- **Availability**
 - DOE Federal Organizations
 - DOE Contractors

Unlocking the Key Advantages of DOE SEWP CUPA for McAfee Products

- **Pricing**

- Pre-Competed
- Lowest Pricing available for all McAfee Products
- Lowest Fee with cap

- **Time**

- No need to request three quotes
- Quick turnaround

- **Fast**

- From Quotation to Delivery in as little as a week



Requesting a quote from TKCIS



Email your request to denton.browning@tkcis.com and include:

- End user identification (name, phone, address)
- McAfee part number of each desired product or service
- Description of product
- Required number of units

Submitting Order to DOE CUPA PM



Name and phone number of End-user Representative or Contacting Officer Technical Representative (COTR), Including email address:

- End user identification (name, phone, address)
- Contract line item number (CLIN) of each desired product or service
- Description of CLIN
- Required number of units
- Unit and extended price
- Copy of the original quote

TKCIS DOE BPA CUPA POINTS OF CONTACT

DOE BPA PROGRAM MANAGER

Name: Denton Browning
Address: 13873 Park Center Road, Suite 400N
Herndon, VA 20171
Phone: 703-928-3530
Fax: 703-991-3080
email: denton.browning@tkcis.com

SEWP PROGRAM MANAGER

Name: Gayle Troan
Address: 13873 Park Center Road, Suite 400N
Herndon, VA 20171
Phone: 703-929-3530
Mobile: 703-606-1985
Fax: 703-991-3080
email: gayle.troan@tkcis.com

TKCIS PROGRAM MANAGER

Name: Paul Salazar
Address: 13873 Park Center Road, Suite 400N
Herndon, VA 20171
Phone: 571-323-5585
Cell: 703-626-1044
email: paul.salazar@tkcis.com

ALTERNATE SEWP PROGRAM MANAGER

Name: Payal Anand
Address: 13873 Park Center Road, Suite 400N
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Phone: 703-929-3530
Mobile: 703-459-6777
Fax: 703-991-3080
email: Payal.anand@tkcis.com



DOE Points of Contact for CUPA

CUPA FEDERAL POINT OF CONTACT

Name: Don Schade, Procurement Advisor
Office of the Chief Information Officer, OCIO

Phone: 301-903-2294
DOE-Germantown MD

Email: Don.Schade@hq.doe.gov

CUPA DOE TKCIS SUPPORT POC's

Name: Sue Dudek / Alicia Foster
Enterprise Wide Agreement (EWA) Program

Phone: 202-586-4881 / 202-586-9113
Support to IT Corporate Management, IM-10 Office of the Chief Information Officer


Email: Sue.Dudek@hq.doe.gov
Alicia.Foster@hq.doe.gov



Resources




DOE USERS' ORDERING GUIDE

JANUARY 2009




DOE BPA - McAfee Products
NNG07DA19B/CUPA DE4M0000013

For further information, please contact:
Denton Browning, Program Manager
Phone: 703-928-3530
Fax: 703-991-3080
denton.browning@tkcis.com



www.tkcis.com



DOE CUPA FAQ

What is SEWP IV?

NASA's Solutions for Enterprise Wide Procurement (SEWP) IV is a Government-Wide Acquisition Contract (GWAC) providing the latest in Information Technology (IT) products and product enabling services. The DOE CUPA was competed among 12 small disadvantaged businesses and awarded under the SEWP contract. More information can be found at: www.sewp.nasa.gov

What is CUPA?

Custom User Purchasing Agreement is a DOE wide blanket purchasing agreement for McAfee products leveraging the agency volume to provide the best possible product and services pricing for DOE users.

Who can buy off CUPA?

All DOE Federal organizations, including the National Laboratories and Power Administrations, and all DOE contractors, including Management and Operating (M&O) contractors, are eligible to place Delivery Order under the CUPA. For contractors, authorization to use this CUPA is required from the contractor's cognizant Contracting Officer, in accordance with FAR Part 51. Use of this CUPA is limited to DOE Federal organizations and contractors only; no other Federal agencies may use it.

DOE CUPA FAQ

What is the SEWP IV fee?

NASA's contract administration fee is charged for all CUPA orders. At 0.55%, SEWP IV has the lowest surcharge among the popular contract vehicles and is capped at \$10,000 per order

Will Contracting Officers need to solicit three quotes?

No, The CUPA is a pre-competed agreement through the SEWP IV contract's Group C small disadvantaged businesses.

What is the Term of the CUPA?

The period of performance is December 5, 2008-December 4, 2011, three years.

A Comparison of SEWP IV and GSA Schedule 70

GSA Schedule 70

- Best recognized government-wide contract. Annual sales decreasing.
- Negotiated contract
- TAA requirement
- VA prefers SEWP IV
- Fee 0.75%. No cap.
- Slow process in adding vendors and products (2-6 months)
- Covers IT products. Separate GSA Schedule for services.
- No 3rd party professional services, or no subcontracting of services.
- Good basis for acquiring agency-specific BPAs
- SDB and Tribal credit to buyers

SEWP IV

- Heavily used by civilian, DOD and Intel agencies. Annual sales increasing.
- Pre-competed contract
- No TAA requirement
- Mandatory for VA after June 15, 2007
- Fee 0.55%, which caps at \$10K max
- Very fast process in adding vendors and products (24-48 hours)
- Covers IT products and installation, configuration, site survey, training and warranty services
- Above services can be subcontracted
- \$5.6B ceiling, 7 year contract term
- 8(a), SDB & Native American Indian and ANC credit to agencies (TKCIS)